

*From January 1<sup>st</sup> to January 15<sup>th</sup>, 2012*

# The ultimate adventure

Mar del Plata - Copiapó - Lima



**2012 DAKAR TRIP**  
**"The first kilometers"**  
**From 30th December to 2nd January**  
**Based on 30 people**



Non-contractual document

**A.S.O.**  
Amateur Sport Organisation

# The spirit of our trips



*"A challenge for those who set off.*

*A dream for those who remain"*

*(Thierry Sabine, the founder of the Dakar rally)*

## "An entire day at the race"

- Watch the Dakar vehicles pass by (motor bikes, cars, quad bikes and trucks)
- At an exceptional location of the race chosen in consultation with the race director
- An event lasting several hours which will take you to the heart of the desert

## "Discovering the Race Bivouac"

- Discover the heart of the Rally, where the competitors and the organisation work before a new challenging stage!
- Immerse yourself behind the scenes and discover how the teams prepare their vehicles for victory
- Experience the atmosphere of the Dakar by sharing a meal with the competitors
- Attend the competitors' briefing and discover the difficulties of the Special Stage the next day

## "Discovering new lands"

- The warm welcome of the Argentinean, Chilean and Peruvian populations, enthusiasts of motorsports
- Landscapes which will take your breath away in tune with the spirit of adventure symbolized by the men of the Dakar
- Countries which are very involved in the protection of the environment that the competitors will allow the public to discover
- An ideal terrain of expression to compare the competitors' endurance and qualities



# Day by day....



- **Day 1 : Friday 30th December**

- Assembly at Buenos Aires Airport in the morning
- 11.00 am : Flight to Mar Del Plata - Arrival at 12.00 am
- Check in at the hotel
- Lunch in Mar del Plata
- Afternoon devoted to the visit of the administrative and technical checks
- Evening with the competitors of the Dakar
- Overnight stay at the NH Gran Hotel Provincial
- <http://www.nh-hotels.com/nh/en/hotels/argentina/mar-del-plata/nh-gran-hotel-provincial.html>

- **Day 2 : Saturday 31st December**

- Breakfast at the hotel
- VIP access to the Start Podium
- New Year's Eve celebrations
- Overnight stay at the NH hotel

# Day by day....



- **Day 3 : Sunday 1st January**

- Breakfast at the hotel
- Transfer to a place where the race will pass by
- Dinner and overnight stay at the NH hotel



- **Day 4 : Monday 2nd January**

- Breakfast at the hotel
- 8 am: transfer to the airport
- 10h15 am : Takeoff on board flight AR 2603 to Buenos Aires
- 11.10 am : Arrival at Buenos Aires Airport
- Lunch in the Palermo district
- Visit to Palermo and shopping
- Transfer to the airport at the end of the day according to the flight chosen



# Our services



## Services included

- Access to privileged areas of the race with a tent
- Access to race bivouac of the rally
- Accommodation in 4-star and/or 5-star category hotels, based on a shared double or twin room, including breakfast.
- The meals mentioned in the programme
- The domestic flights will be provided by regular airline companies
- Airport taxes and charges
- Being accompanied by the Dakar staff
- The gift pack bearing the Dakar logo (bag, T-shirt, cap and cheich))



## Services not included

- The activities mentioned as being "optional".
- International flights departing from France or Europe
- Meals not mentioned in the programme
- Drinks that are not included in the meal package
- Personal spending
- Optional cancellation insurance (2% of the amount of the trip)

**We can reserve your international flights !!**

**Cost of an Iberia flight (via Madrid) : Departure on 29th December - Return on 2nd January : 1, 320 euros**

**Non-contractual document**

# Package prices



Price per person : € 2,686

Based on accommodation in a twin room

Price per person : € 2,940

Based on accommodation in a single room

*We thank you for your interest!*



Non-contractual document

**V.S.O.**  
Voyages Sport Organisation



DAKAR

## Contact

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### V .S.O. Voyages Sport Organisation

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Licence no. 092 96 00 50 ■ Activity code : 633Z ■ Registered in the Nanterre Trade and Companies Register in Nanterre under the number C 409 758 448 ■ Financial Guarantee :

APS : 15, Avenue Carnot – 75017 Paris

Professional Indemnity Insurance: GAN EUROCOURTAGE IARD – Tour GAN EUROCOURTAGE – 4-6 avenue d'Alsace La Défense Cedex

# Specific sales terms and conditions



## RESPONSIBILITY

The responsibility of V.S.O. is limited to the travel and accommodation services it sells.

As services are associated with the Dakar rally, last-minute changes not dependent on

V.S.O. decisions (involving the rally's itinerary, weather conditions, etc.) may occur.

Participants will be informed by V.S.O in due course.

## PRICES

Our prices are stated in euros (€). They were established on the basis of exchange rates, fuel costs and air-travel taxes in US Dollars applicable on May, 2011. A significant change in those factors may change the sale price for the associated travel and accommodation services. If customers have already booked travel arrangements, price increases will not be applied later than 30 days before their departure date.

## BOOKING

Please post us or fax us this form before September 15, 2011. Registration is subject to availability, and will be carried out when we receive your form. We will send you our confirmation and a bill for the services you booked.

## PAYMENT

You are required to send us a deposit covering 50% of the total price of your booking before September 15, 2011 and settle the outstanding balance by October 8, 2011 at the latest. Please pay by cheque (payable to V.S.O.) or bank transfer to:

V.S.O., BNP PARIBAS Agence Centrale

Bank code 30004

Branch code 00828

Account n° 00010035288

RIB Key 76

## CANCELLATION

If you cancel, we will reimburse amounts paid minus:

- 25% of the total price if you cancel before September 15, 2011,
- 50% of the total price if you cancel from September 16 to October 8, 2011.

- No refunds if you cancel on or after October 9, 2011.

No show, disqualification or any other event preventing the use of air-travel and/or accommodation services will not entitle you to any refunds.

## ACCOMMODATION

Under international hospitality regulations, guests are required to vacate their rooms by midday on their departure date (regardless of actual departure time). For that reason, rooms are typically available from 3.00 pm on arrival dates. V.S.O. shall not be held responsible for any items lost or forgotten during the trip.

## TRANSPORT

Unused out and in air fares are not refundable.

Departure and arrival airports, in the cases of cities that have more than one airport, are named for information purposes only and may change without entitling you to compensation. In particular, but not exclusively, a change of airport in Paris (Orly or Roissy ) will not entitle you any refund on your shuttle, taxi, parking or other expenses.

# Specific sales terms and conditions



continued

## 1- Preliminary information

VSO books seats on regular airlines, namely Air France, Iberia, Aerolineas Argentinas, Lan Chile. Flight may be direct or not.

## 2- Airline confirmation

Under French Decree n°2006-315 passed March 17, 2006, customers are informed of the airline or airlines expected to provide booked flights. In the case of a change of airline, clients shall be informed of said change by the airline named on the contract or by the company making travel arrangements, by all appropriate means, as soon as said airline or company is aware of the change.

VSO pledges to inform its clients in writing of the name of the airlines mentioned on the contract and of possible effective carrier airlines, under articles 1, 2 and 5 of French Decree n°2006-315 passed 17 March 2006, at the latest 8 days before departure date, on the airport invitation document.

## 3- "Black List"

Under article 9 of European Regulation 2111/2005 passed 14 December 2005, the list of airlines barred from operating in the European Communication may be requested from travel agents and is available on the following internet site:

[http://ec.europa.eu/transport/air-ban/list\\_fr.htm](http://ec.europa.eu/transport/air-ban/list_fr.htm)

## 4- Failure to check-in

V.S.O. shall not be held responsible if a client or clients fail to check in due to delays in prior air, rail or road travel, even if said delays result from acts of God, fortuitous developments or third parties.

V.S.O. shall not be held responsible for failure to check in:

-if participants present expired ID cards, passports, visas, vaccination certificates or any other document they need to travel,

-if participants do not present all the identification or health-related documents that they need to travel.

If clients fail to check in, 100% of the price of their travel arrangements will be retained.

## OPTIONAL CANCELLATION INSURANCE

We advise you to take out a contract covering you against cancellation and incidents involving your luggage (illness, accidents, death, loss of luggage, etc.) at the time you book. Not included in our stated prices.

## ORGANISER INSURANCE

Clients are not entitled to any compensation if travel is cancelled due to acts of God or reasons involving passenger safety. The same applies if travel is cancelled due to insufficient participant numbers at the latest 21 days before departure.

# General sales terms and conditions



In accordance with article R.211-14 of the Code of Tourism, the brochures and passenger contracts offered by travel agents to their customers must meet in full the following general conditions arising from articles R211-5 to R211-13 of the Code of Tourism.

**Article R211-5** : Subject to the exclusions specified in the second paragraph (a and b) of article L.211-8, any offer and sale of travel and stay services requires the remittance of relevant documents meeting the rules defined hereby. In the case of sale of air tickets or standard airline tickets excluding the services related thereto, the seller delivers to the purchaser one or several tickets for the entire trip issued by the carrier or under its responsibility. In the case of transport on request, the name and address of the carrier for whom the tickets are issued must be indicated. Separate billing of various elements in the same tourist package price does not release the seller from its obligations under the present article. **Article R211-6** : Prior to the conclusion of the contract and by means of a written medium bearing its company name, address and the indication of its administrative business authorization, the seller must provide the consumer with information on prices, dates and other elements as part of the services provided during the trip or stay, such as: 1) The destination, means, characteristics and categories of transport used; 2) The type of accommodation, its situation, its level of comfort and its main characteristics, its certification and tourism classification corresponding to the regulation or customs of the host country; 3) The meals provided; 4) Description of the itinerary when it's a tour; 5) The administrative and health procedures to satisfy especially when crossing borders, and their times of completion; 6) The visits, excursions and other services included in the package price or possibly available with a price supplement; 7) The smallest or largest size of the group which permits realization of the travel or stay as well as, if realization of the travel or stay is subject to a minimum number of participants, the deadline provided for informing the consumer in the event of travel or stay cancellation; this deadline cannot be less than twenty-one days before departure; 8) The amount or percentage of the price to pay as an instalment upon conclusion of the contract and the schedule of payment for the balance; 9) The modes of price revision as specified by contract pursuant to article R211-10. 10) The terms and conditions of contract cancellation; 11) The terms and conditions of cancellation are defined in articles R211-11, R211-12 and R211-13 hereinafter. 12) The specific information related to the risks covered and the subscribed amount of coverage, under an insurance contract, for the consequences of professional civil liability of travel agencies and of civil liability of non-profit associations and entities, and local tourist entities; 13) Information regarding optional subscription to an insurance contract covering the consequences of certain events of cancellation or to assistance contract covering certain specific risks, especially the cost of repatriation on grounds of accident or sickness. 14) When the contract includes flying transportation, the information for each leg of flight as provided by articles R211-15 to R 211-18.

**Article R211-7**: The prior information provided to the consumer binds the seller, unless the latter expressly reserved the right to change some elements therein. In such case, the seller must clearly indicate to what extent these changes may occur and in which elements. In any event, the changes made in the prior information must be transmitted to the consumer in writing before conclusion of the contract. **Article R211-8**: The contract concluded between the seller and the purchaser must be established in writing in two copies, one of which is for the purchaser, and signed by the two parties. It must set forth the following provisions: 1) The name and address of the seller, its guarantor and insurer as well as those of the organizer; 2) The travel destination (s) and, in the case of a fragmented trip, the various periods and their dates; 3) The means, characteristics and categories of transport used, the dates, hours and locations of departure and return; 4) The type of accommodation, its situation, level of comfort and main characteristics, its tourist classification by virtue of the regulations or customs of the host country; 5) The number of meals provided; 6) The itinerary if it's a tour; 7) The visits, excursions or other services included in the total price of travel or stay. 8) The total price of services invoiced with the indication of any possible price revision by virtue of the provisions of article R211-10 hereinafter; 9) Specification, if necessary, of fees or taxes related to certain services such as touchdown, landing, boarding taxes in ports and airports, residence taxes when not included in the price of the service (s) provided; 10) The schedule and modes of payment of the price; in any event, the last payment made by the purchaser shall not be less than 30 % of the travel or stay price and must occur upon remittance of the documents allowing the travel or stay; 11) The particular terms and conditions requested by the purchaser and agreed to by the seller; 12) The methods according to which the purchaser may submit to the seller a complaint for non-performance or improper performance of the contract, which complaint must be sent as soon as possible by registered letter with an acknowledgement of receipt, and, when applicable, notified in writing to the travel organizer and to the provider of services involved;

# General sales terms and conditions



continued

13) The deadline provided for informing the purchaser in the event of a travel or stay cancellation by the seller if realization of the travel or stay is subject to a minimum number of participants, in accordance with the provisions of 7° of article R211-6 hereinabove; 14) The terms and conditions of contractual cancellation; 15) The terms and conditions of cancellation specified in articles R211-11, R211-12 and R211-13 hereinafter; 16) Specific information related to the risks covered and the amount of coverage, under insurance contract, for the consequences of professional civil liability of the seller; 17) Specifications regarding the insurance contract covering the consequences of certain events of cancellation subscribed by the purchaser (policy number and insurer's name) as well as those regarding the assistance contract covering certain particular risks, especially the cost of repatriation on grounds of accident or sickness; in such event, the seller must provide the purchaser with a document specifying at least the risks covered and those excluded; 18) The deadline for informing the seller in the event of contract assignment by the purchaser; 19) The commitment to provide to the purchaser in writing, at least ten days before the date scheduled for his departure, the following information: a) The name, address and telephone number of the seller's local representative or, in the absence thereof, the names, addresses and telephone numbers of the local entities that may assist the consumer in the event of difficulty or, in the absence thereof, the call number enabling the seller to be reached in the event of an emergency; b) For foreign travels and stays of minors, a telephone number and an address for direct contact with the child or the person on site in charge of his trip. 20) The Clause of termination and total refund of the account already paid by the buyer in case of non compliance with the obligation of information detailed in the paragraph 14th of the article R211-6. **Article R211-9:** The purchaser may assign his contract to an assignee who meets the same conditions to realize the travel or stay, as long as this contract does not produce any impact. Unless more favourably stipulated to the assignor, the latter must inform the seller of his decision by registered letter with an acknowledgement of receipt at least seven days before the beginning of the trip. If it's a cruise, this time is extended to fifteen days. In any event, this assignment is not subject to any prior authorization of the seller. **Article R211-10 :** When the contract provides the express right to revise prices, within the limits specified in article L.211-13, it must set forth the specific modes of calculation, either upward or downward, of price variations, and especially the amount of transport cost and taxes related thereto, the currency (ies) which might have an impact on the travel or stay price, the fraction of the price to which the variation applies, the currency (ies) rate used as a reference when establishing the price stated in the contract.

**Article R211-11:** When, before departure of the purchaser, the seller is forced to make a change in one of the essential elements of the contract such as a significant price increase without complying with the obligation of information detailed in the paragraph 14th of article R211-6, the purchaser may, without prejudice to recourse in redress of possibly incurred damages, and after having been informed by the seller by registered letter with an acknowledgement of receipt:

- Either terminate the contract and obtain immediate refund of the sums paid;

Or accept the change or the replacement travel proposed by the seller; an amendment to the contract specifying the changes made is then signed by the parties. Any price reduction comes in the form of deduction from the sums that the purchaser may still owe and, if the payment already made thereby exceeds the price of the service changed, such additional payment must be returned to the purchaser before the date of his departure. **Article R211-12 :** In the event specified in article L.211-15, when, before departure of the purchaser, the seller cancels the travel or stay, it must inform the purchaser by registered letter with an acknowledgement of receipt; the purchaser, without prejudice to recourse in redress of possibly incurred damages, obtains from the seller immediate reimbursement without penalty of the sums paid; in such event, the purchaser receives an indemnity at least equal to the penalty he would have borne if cancellation was a result of his own act on that date. The provisions of the present article do not in any regard prevent the conclusion of an amicable agreement, the purpose of which is acceptance by the purchaser of a replacement travel or stay proposed by the seller.

**Article R211-13 :** When, after departure of the purchaser, the seller is unable to provide a major part of the services provided in the contract which represents an appreciable percentage of the price honoured by the purchaser, the seller must immediately take the following steps, without prejudice to recourse in redress of possibly incurred damages:

- Either propose services in replacement of those specified, by possibly bearing any additional charge and, if the services accepted by the purchaser are of a lower quality, the seller must reimburse him, upon his return, the price difference;

- Or, if unable to propose services of replacement or if they are refused by the purchaser, provide without additional charge, transport tickets to ensure his return under terms and conditions that may be considered equivalent, to the location of departure or to another location agreed to by the two parties. The clauses of this article are applicable in case of the none compliance detailed in 14th of the article R211- 6. As provided by the "informatique et liberté" law, the client has the right to modify the information mentioned in this document.